Buyer's **Roadmap**

MARTINUZZI PROPERTY GROUP

1 Meet with a real estate professional

Discuss the type of home you're looking for, including style, price, and location. Take this time to get to know the agent so they fully understand your needs**.** It's a crucial move that lets your agent fully commit to finding your dream property.

2 Get pre-approved

You will need pay slips, bank statements and other financial information. Knowing what you can afford is critical to a successful home shopping experience.

3 Search for homes

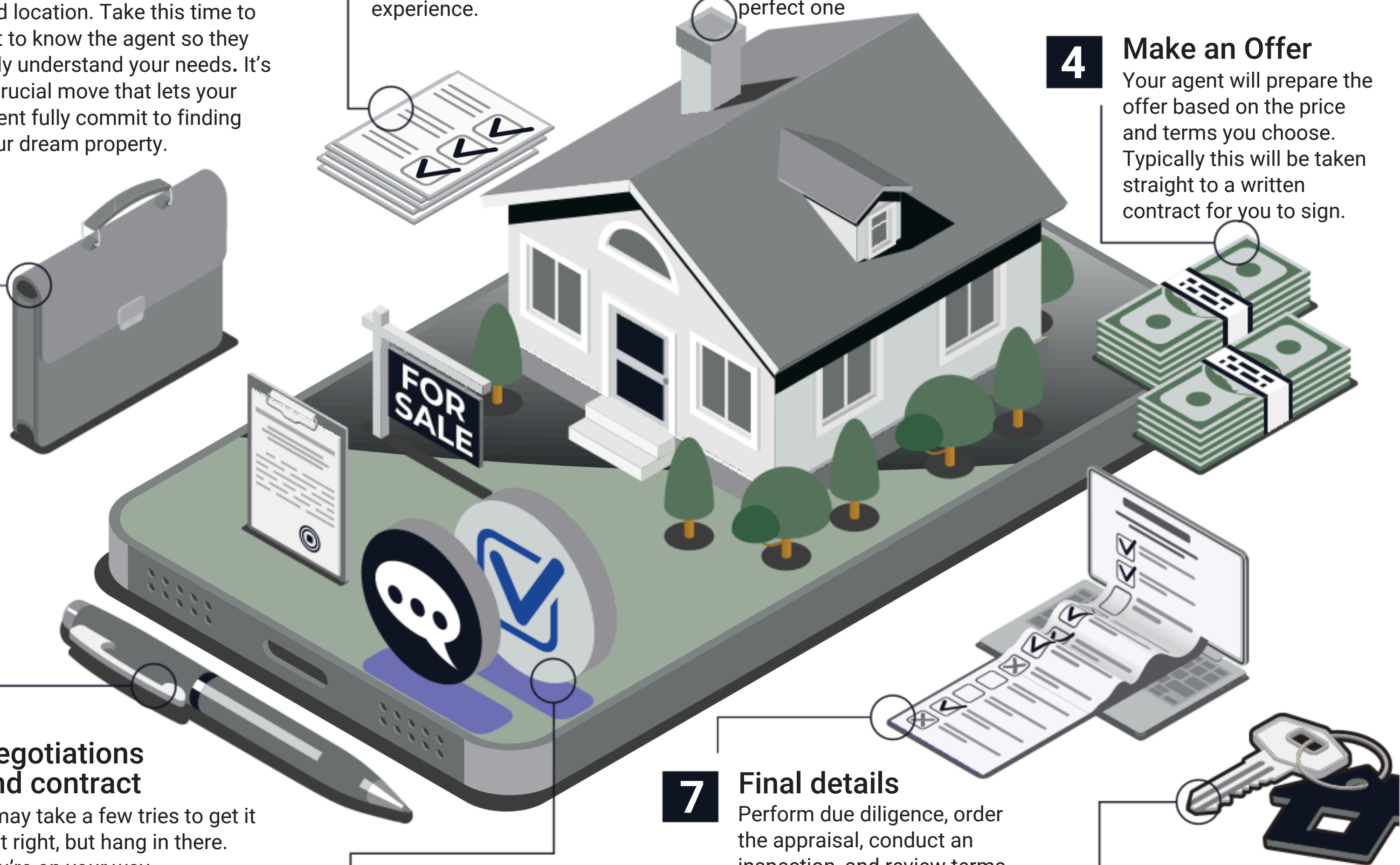
The fun part! You can hire a buyers agent or work with listing agents in the areas to help you search for suitable homes and help you find the perfect one

Advanced search

Not all real estate websites are the same. Your real estate professional has tools and systems to ensure you see every available home that meets your criteria.

4 Make an Offer

Your agent will prepare the offer based on the price and terms you choose. Typically this will be taken straight to a written contract for you to sign.



5 Negotiations and contract

It may take a few tries to get it just right, but hang in there. You're on your way.

Contract

In most cases the contract provides you with a timeline to obtain financing, as well as time to inspect the physical condition of the home. Your real estate professional will inform you of all of your rights and responsibilities related to the contract.

6 In Escrow

You and the Seller have agreed to the price and terms. The home is effectively held for you until closing.

7 Final details

Perform due diligence, order the appraisal, conduct an inspection, and review terms with the lender.

Preparing for closing

You will be finalising your loan, reviewing documents, and discussing the findings from the inspection. Your agent will be managing this entire process for you.

8 Closing

This is the transfer of funds and ownership. A conveyancer or an solicitor will typically act as an independent third party to facilitate the closing and all matters relating to the contract.

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Congratulations!
You are a new home owner!